

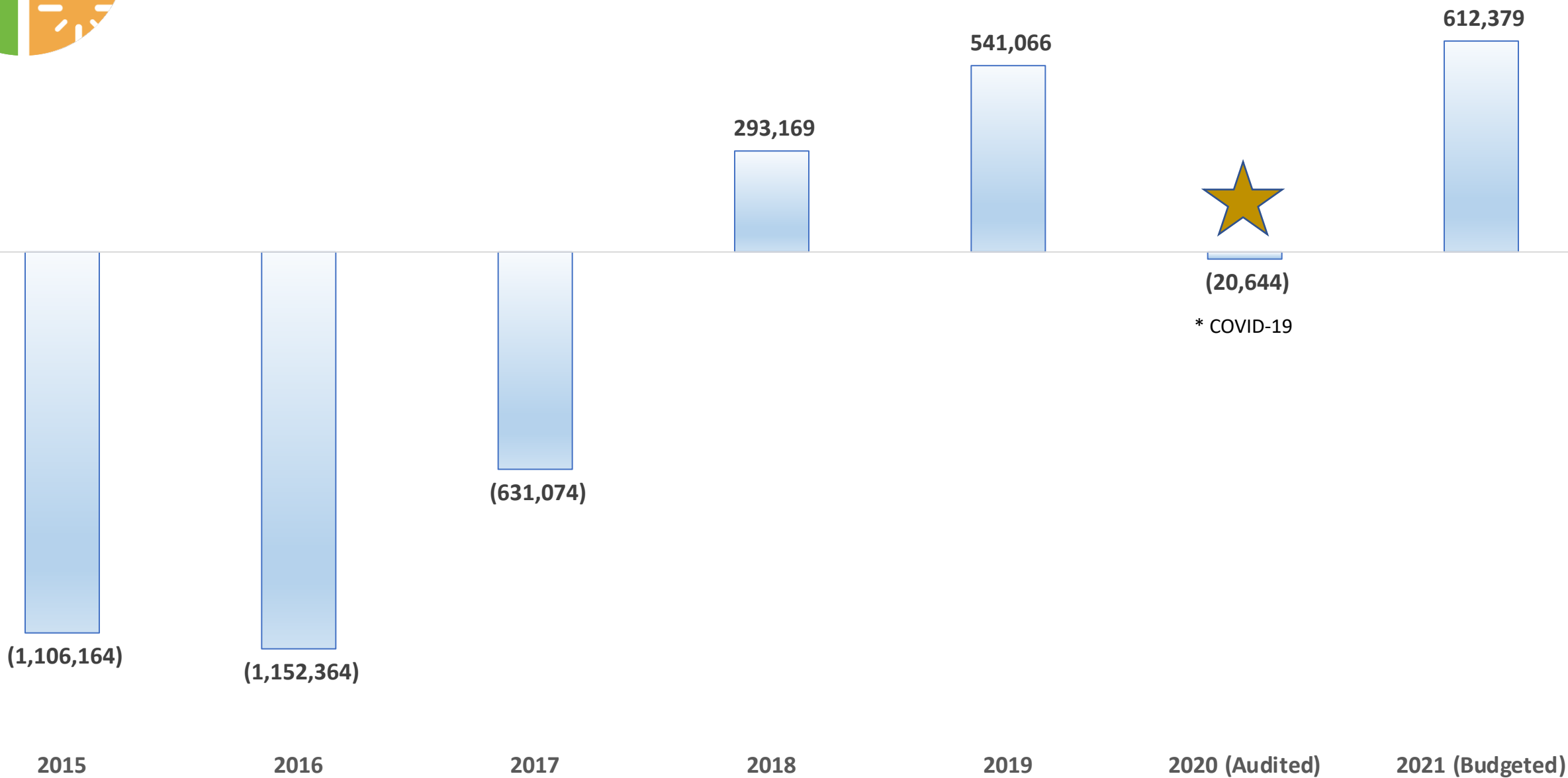
Report from the President/CEO

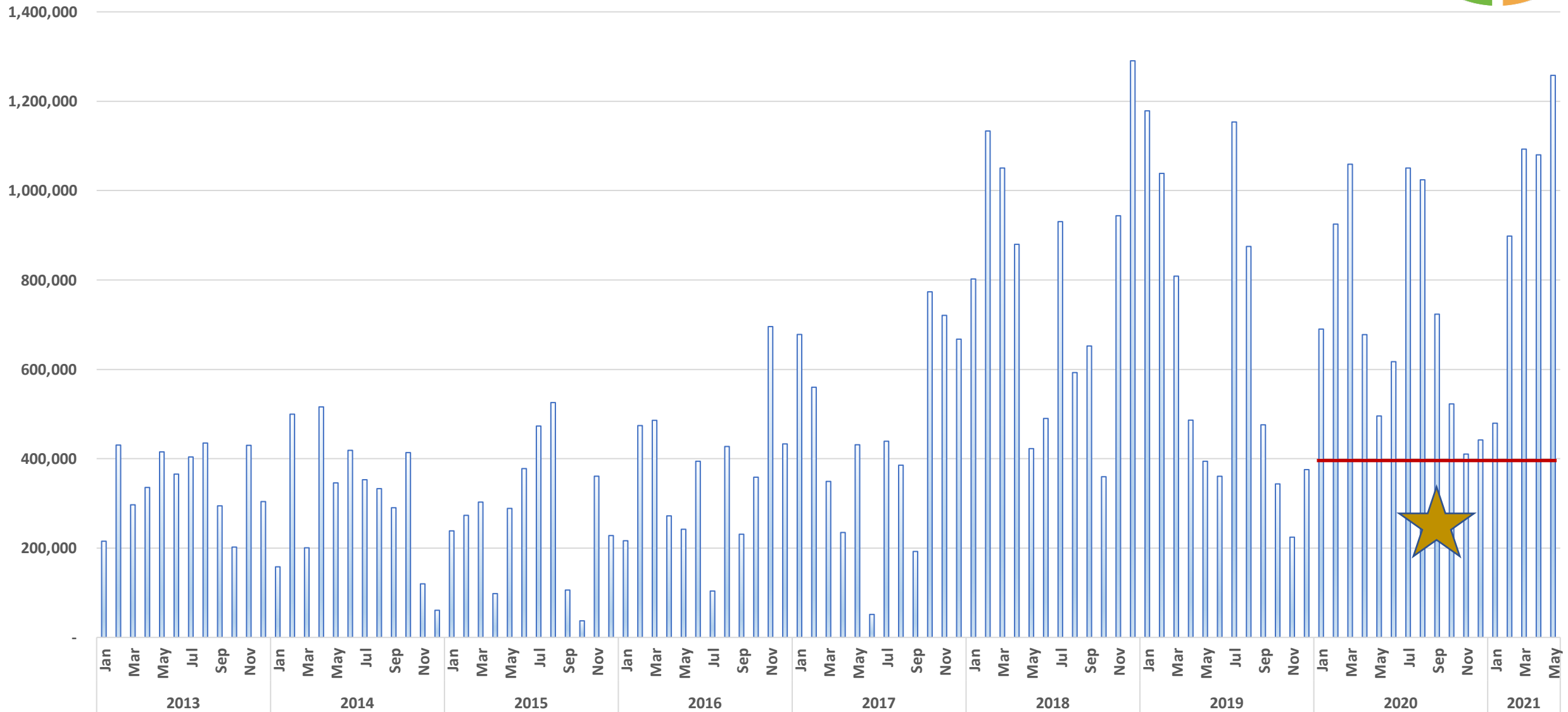
Darrell K. Smith

Meeting of the Board of Trustees
Las Vegas, Nevada
June 28, 2021



\$ Net Operating Income

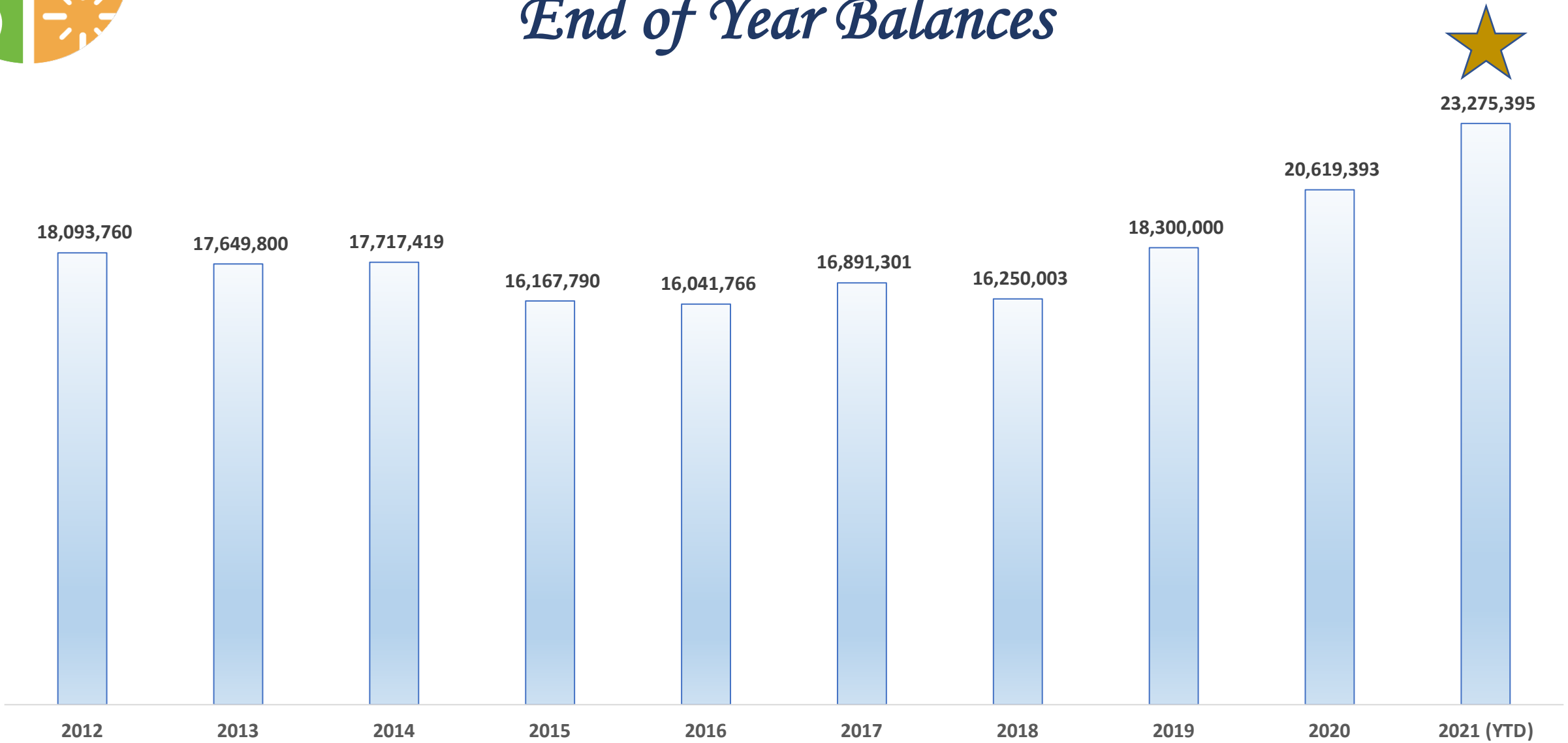






\$ Reserves

End of Year Balances



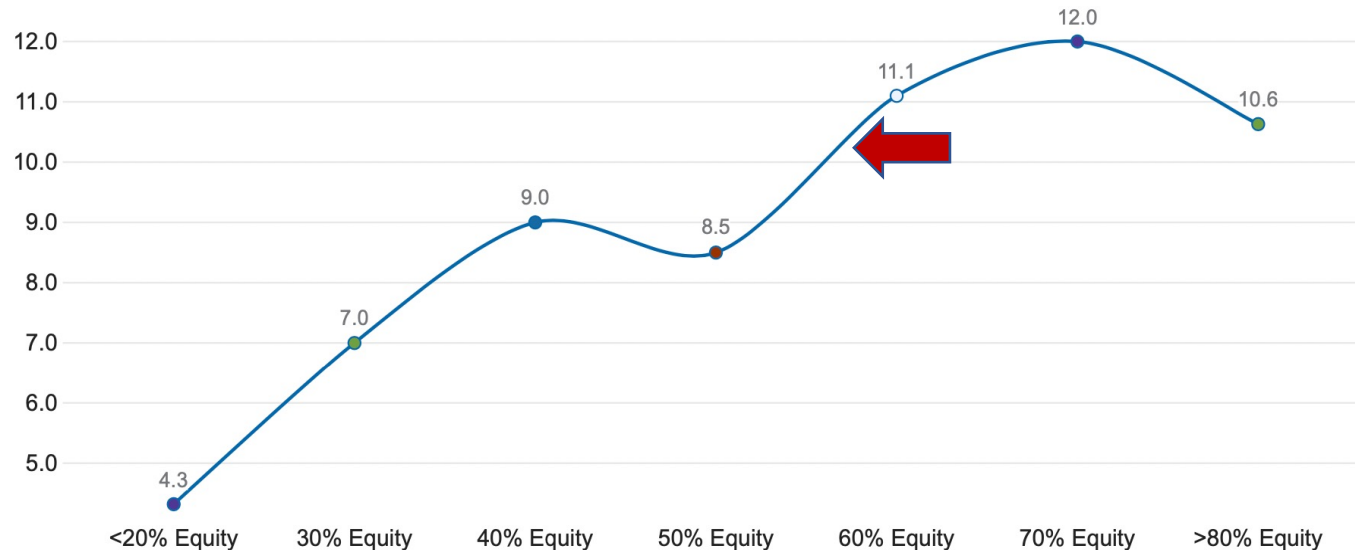


2020 Investment Performance...

- NWRA Investment Performance for 2020 = 16% ★
- Marcum Survey of 218 Associations...
 - NWRA is at 57% equity
 - Association average in that category around 10% performance

Median Net Returns in 2020, by Equity Allocation

218 Responses





Financial Summary from Vault

- **Summary Statement of Activities (Income & Expenses):**

- At the end of May 2021, overall operating revenue has reached 38% of budget, and overall operating expenses have reached 32% of budget.
- We have collected nearly \$1.9M or 50% of membership dues revenue compared to budget. At this same point in 2020, only 37% (\$1.2M) of total membership dues had been collected.
- Expenses are coming in as expected and will pick up after the upcoming meetings. We expect membership expenses to come in a little over budget due to membership consultant work, but this will be offset by the extra membership revenue generated by the membership consultant.

- **Summary Results**

- Through May 2021 the financial health of the association is in good shape. We are anticipating a positive outcome for both net operating activity as well as restricted activity. In addition to this, we will expect to see an additional \$351K of revenue due to PPP loan forgiveness before year end.





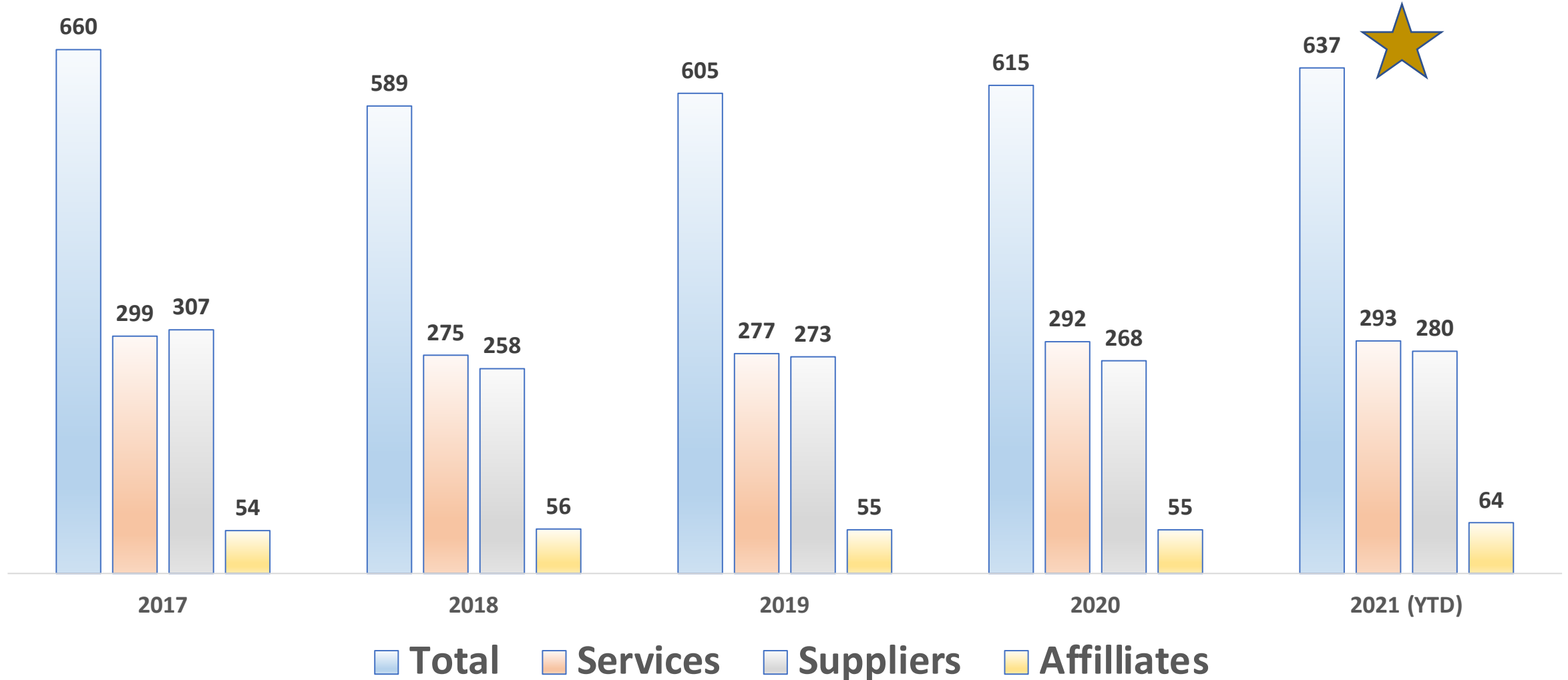
2020 Audit...



- Unmodified (clean) opinion issued on financial statements
- Assets totaled \$23.5 million and increased \$2.7 million
- Liabilities totaled \$1.7 million and decreased \$296 thousand
- Net assets totaled \$21.7 million and increased \$3.0 million
- Revenue and Support totaled \$5.0 million and decreased \$1.3 million
- Expenses totaled \$5.0 million and decreased \$731 thousand
- Change in net assets from operations, without donor restrictions, of \$52 thousand
- Investment income totaled \$3.0 million and increased \$400 thousand

of NWRA Members by Year

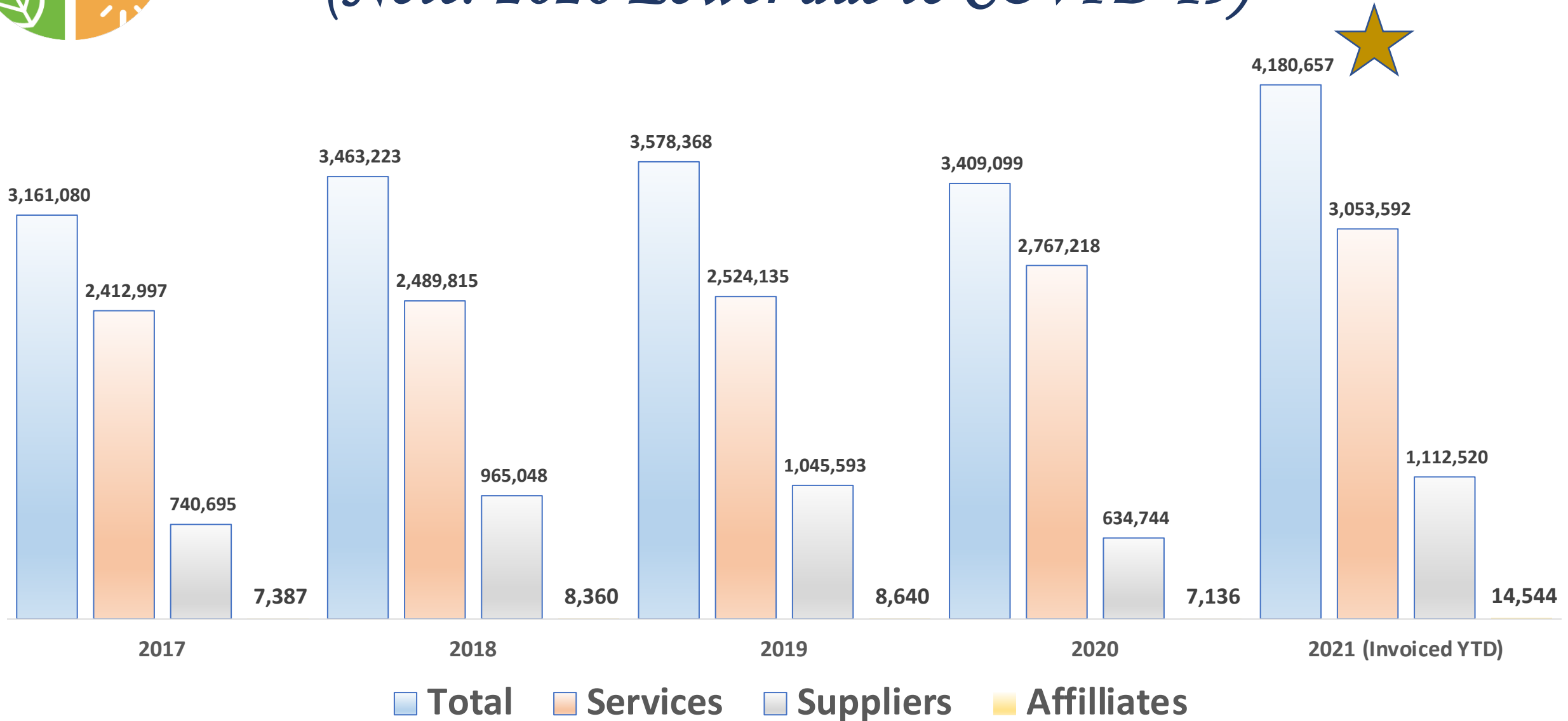
(Note: Invalid Members Removed after 2017)





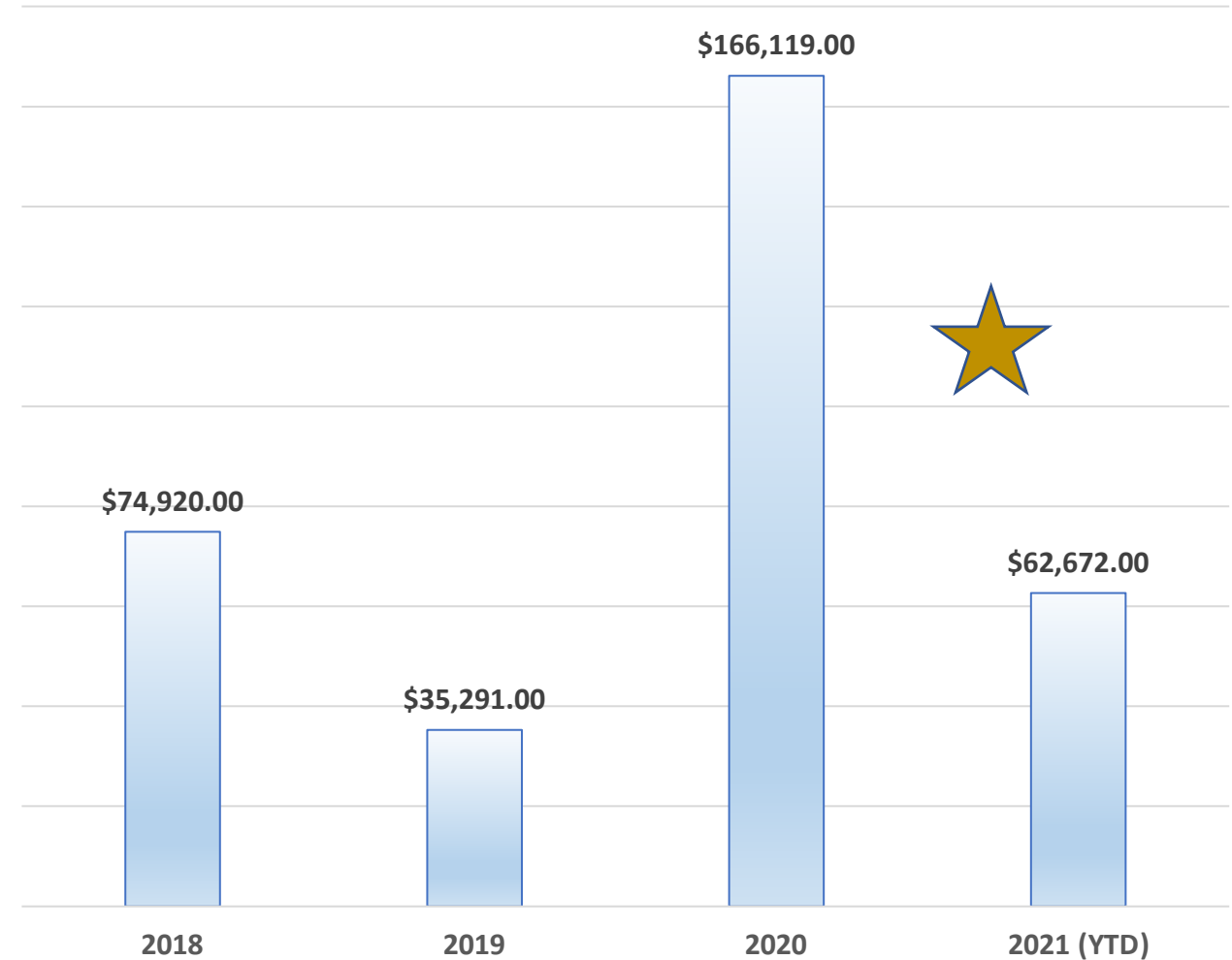
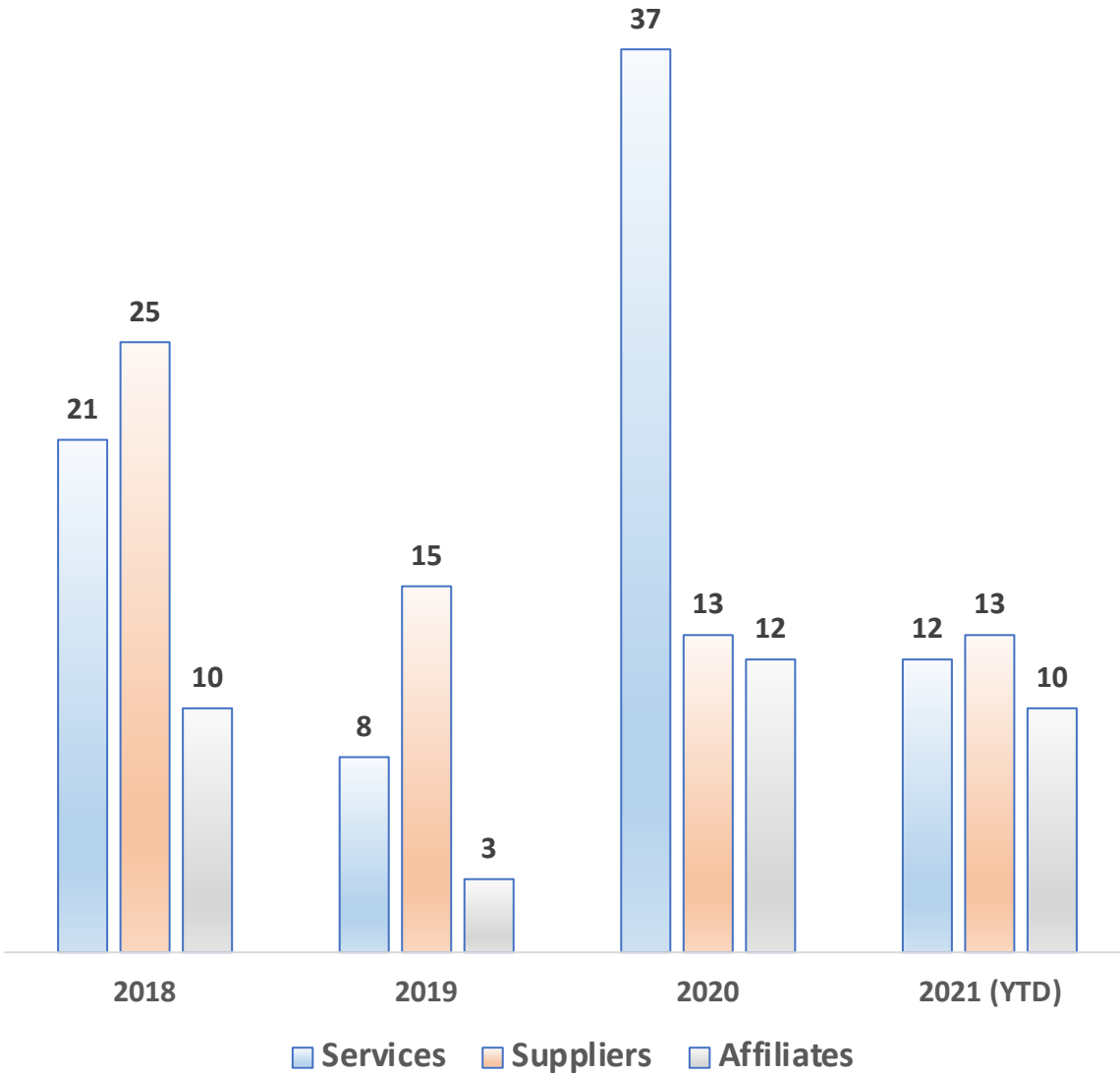
\$ Membership Dues by Year

(Note: 2020 Lower due to COVID-19)

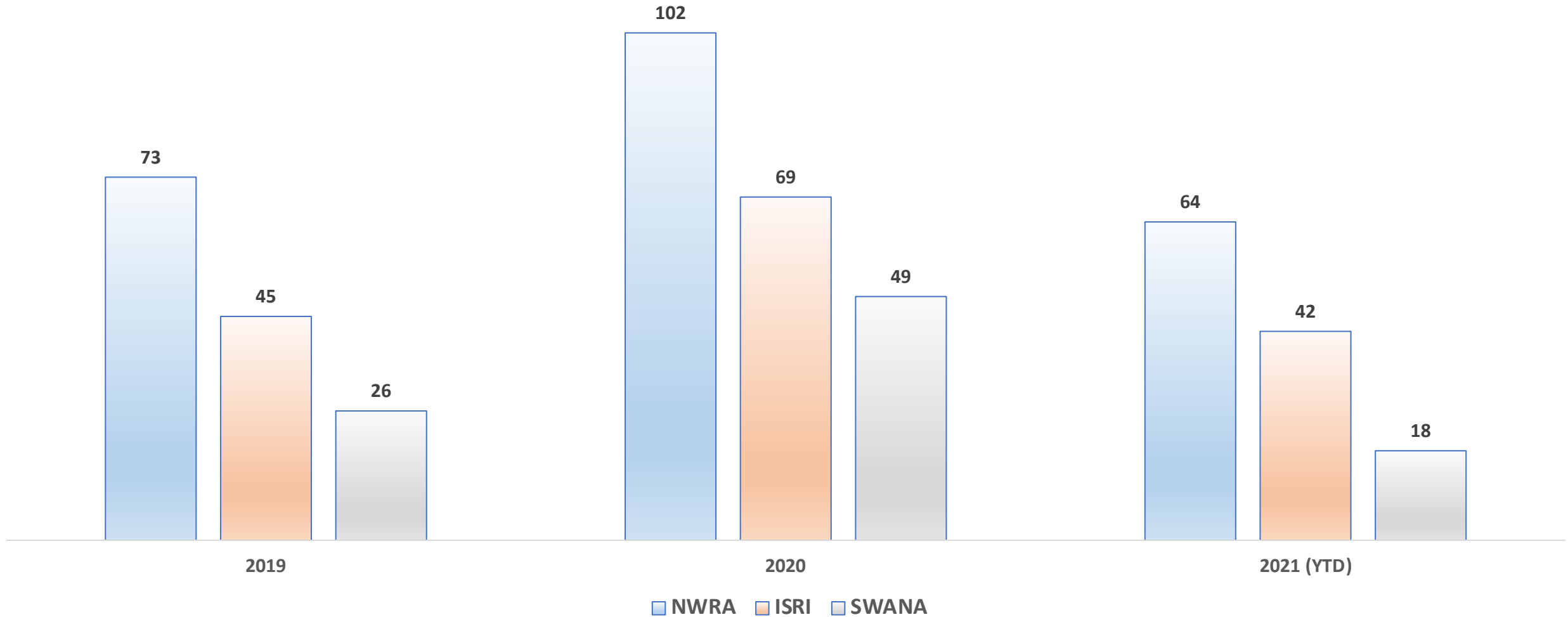


New Members by Year

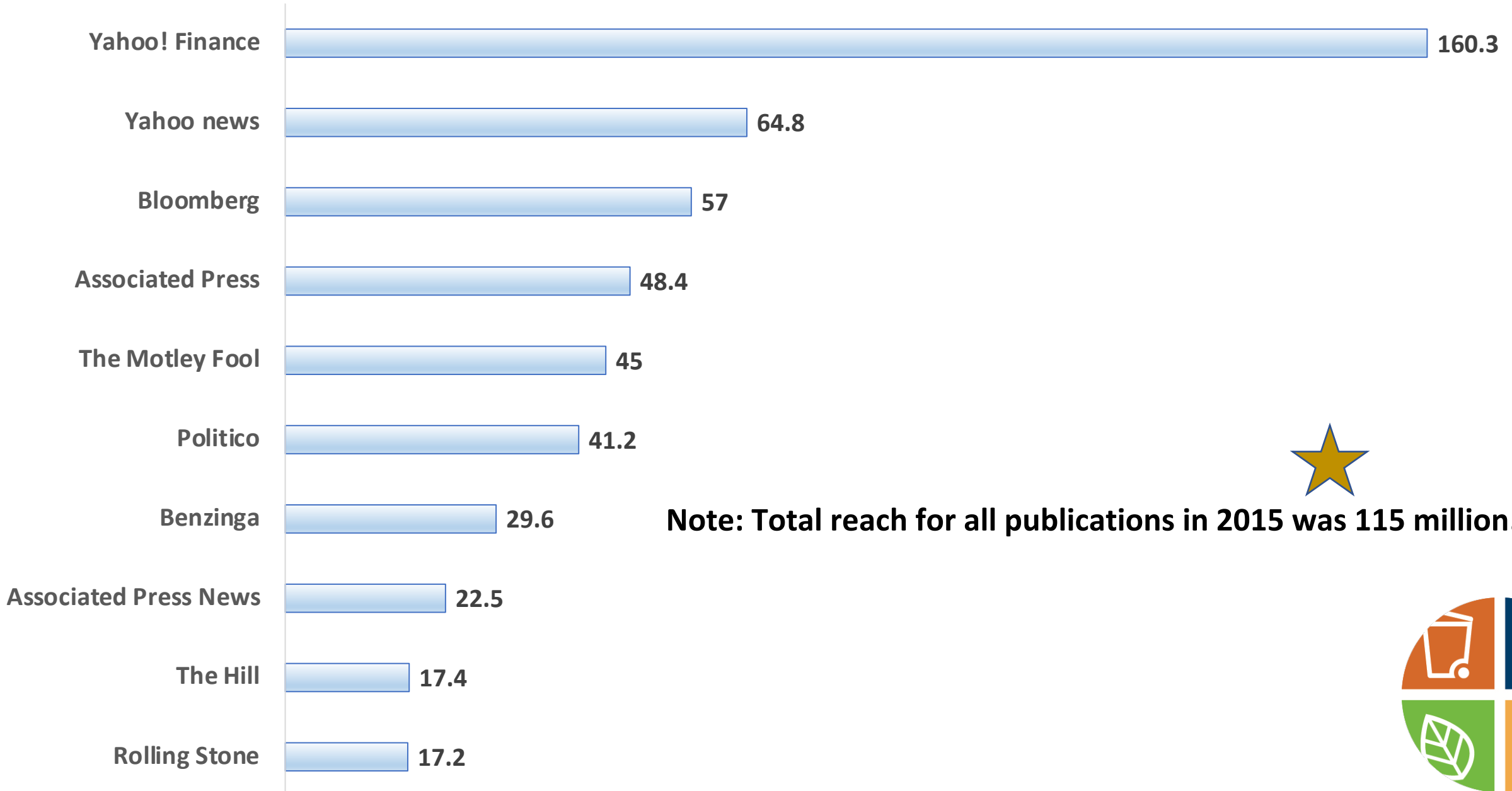
\$ Total in New Membership by Year



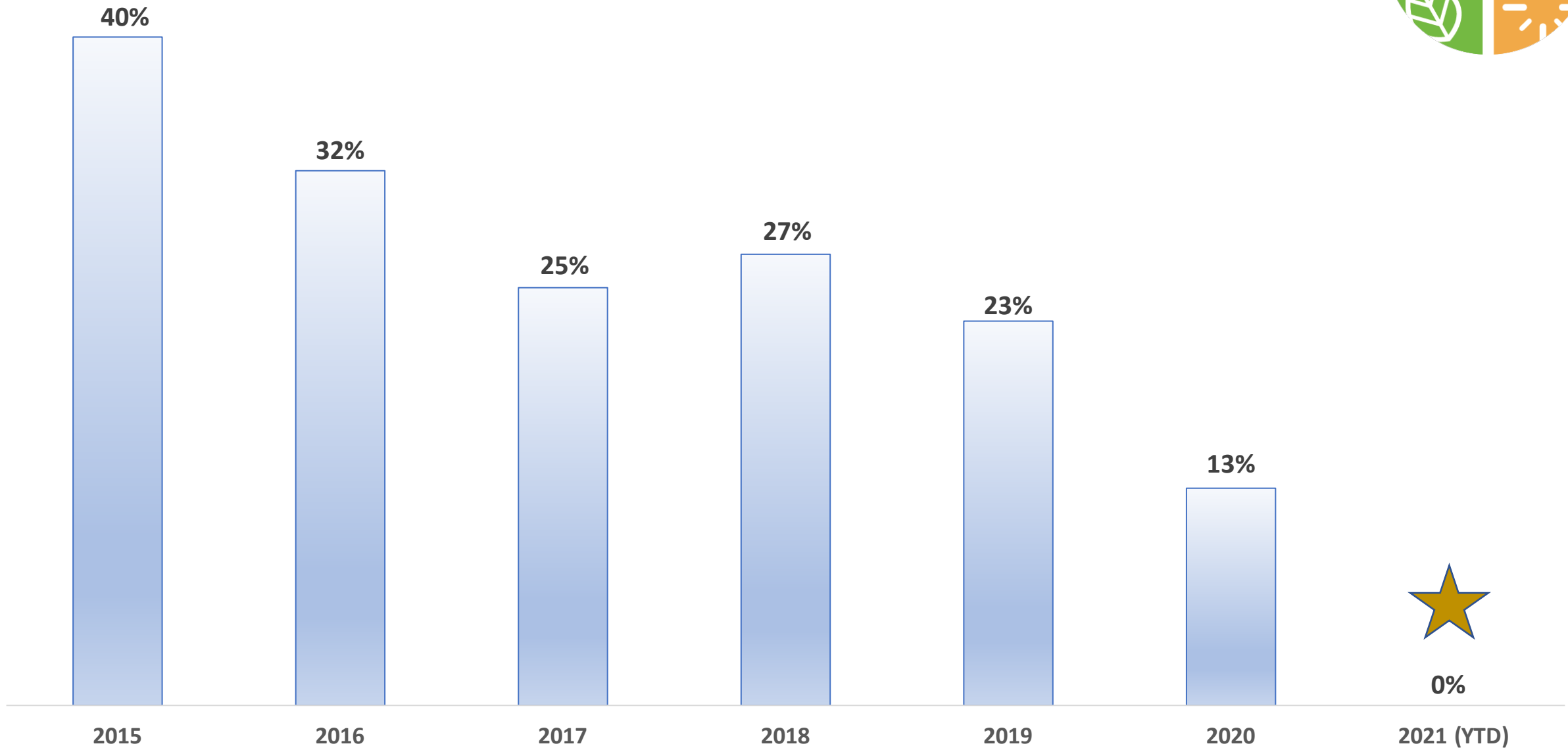
Press Releases by Year Association Comparison ★



Reach in Millions, 2021 YTD



% NWRRA Staff Turnover Rate by Year



Staff Development... ★



- Darrell Smith passed the Certified Association Executive (CAE) exam from the American Society of Association Executives.
- Anne was appointed to the U.S. Department of Commerce's Environmental Technologies Trade Advisory Committee (ETTAC) 2020-2022 charter. The ETTAC serves as an advisory body to the Environmental Trade Working Group of the Trade Promotion Coordinating Committee (TPCC) reporting to the Secretary of Commerce.
- Anne was appointed to serve as Small Entity Representative (SER) "helper" on Small Business Regulatory Enforcement Fairness Act (SBREFA) process for developing hexabromocyclododecane (HBCD) regulations. HBCD is a brominated flame retardant that was used in extruded and expanded polystyrene foam insulation in both commercial and residential structures. EPA has determined that while HBCD foam insulation is safe in place, it can present an unreasonable risk to workers in the waste industry. As a result, EPA intends on developing regulations on its handling.
- Over half of all staff members are currently studying for professional certification exams...
 - CAE
 - Sustainability Associate from the International Society of Sustainability Professionals
 - Certified Corporate Governance Professional from the Society of Corporate Governance
 - Accreditation in Public Relations by the Public Relations Society of America
- Staff continue to be developed through Myers Briggs and Emotional Intelligence coaching from MaxPo.



Legislative Activity...

- WASTE & RECYCLING:
 - RECYCLE Act (S. 923 – Portman / Stabenow & H.R. 2159 – Phillips / Joyce)
 - RECOVER Act (H.R. 2357 – Cardenas / Bucshon)
 - Break Free From Plastic Pollution Act (S. 984 - Merkley / H.R. 2238 - Lowenthal)
- LABOR:
 - PRO Act (S. 420 – Murray & H.R. 842 – B. Scott)
 - Save Local Business Act (S. 1636 – Marshall & H.R. 3185 – Comer)
- INFRASTRUCTURE:
 - Bipartisan Senate Agreement
 - Investing in a New Vision for the Environment and Surface Transportation (INVEST) in America Act (H.R. 3684 – DeFazio)
- WORKFORCE:
 - DRIVE-Safe Act (S. 659 – Young & H.R. 1745 – Hollingsworth)
- TAX:
 - Federal Excise Tax Repeal (Sen. Young) **Awaiting Introduction*

Recent Regulatory Advocacy... ★



- Comments submitted on NESHAP proposed technical corrections – May 2021
- Comments submitted to EPA on a proposed lab methodology to measure carbon monoxide in landfill gas – May 2021
- Comments submitted to EPA on a proposed field methodology to measure carbon monoxide in wellheads – April 2021
- Comments submitted on WA GAP rule – March 2021
- Comments submitted on U.S. Inventory of GHG emissions & sinks – March 2021
- Comments submitted on NY state Emissions Guidelines – March 2021
- Meetings held with OSHA & FDA re: polypropylene shortage for sharps containers
- Stakeholder Meeting with State Department regarding potential to join the Basel Convention as a party
- Meetings with EPA to establish national discussion on lithium battery issue – fall meeting pending
- Submitted comments in support of Waste Management's application to allow for the replacement of the high-mounted brake lights with red or amber brake-activated pulsating lamps positioned in the upper-center position, or in an upper dual outboard position, in addition to the steady burning brake lamps

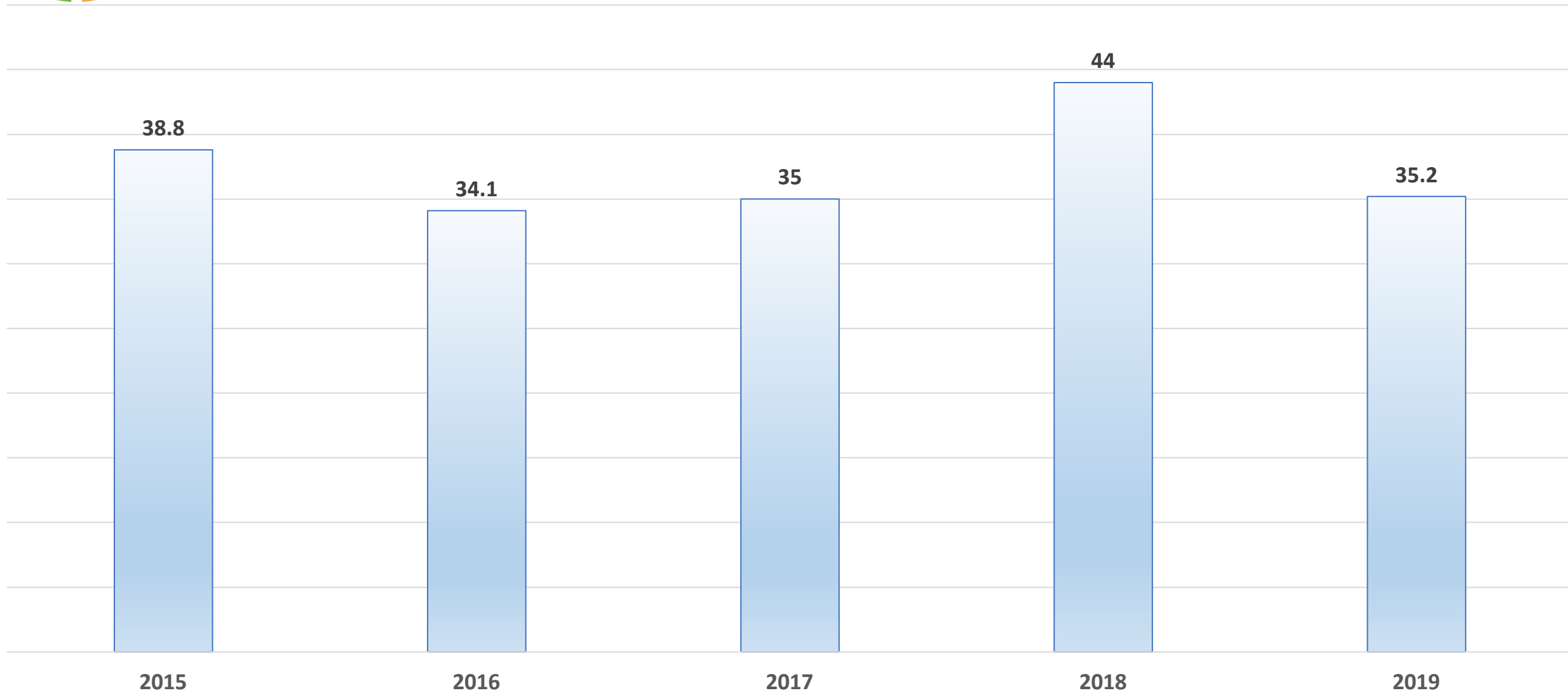
Chapter Wins...

- Completed state reports on PFAS and Environmental Justice for member use
- Passed legislation in **Florida** to address the displacement of private waste companies
- Began creating a **New Mexico** Chapter – this year members were successful with HB108 that would increase the Landfill permit fees from 10K to 80K
- PFAS legislation defeated in **Oklahoma**
- Passed a bill in **Arkansas** to create an Electronic Waste Recycling Program
- **Texas** Trucking tort reform, trial process bill passed
- SDTGA legislation is on the **Connecticut** Governor's desk
- In the northeast bottle bill expansions have been slowed; only **Connecticut** passed and enacted an expansion
- In the **Northeast** EPR attempts have been slowed; only the **Maine** legislature has sent an EPR bill its Governor
- The **Northern New England** chapter's 2-year advocacy for not changing landfill siting criteria for pending projects resulted in legislation not getting to the Governor's desk this spring
- The Legislative committee in **Minnesota** was successful in efforts to ensure a private sector representative from NWRA on the PFAS Task Forces.
- In **Minneaota**, none of the provisions the chapter opposed are included in the Environment Omnibus bill.
- The **Illinois** Chapter members monitored and engaged on over 75 introduced bills and many more amendments. No adverse legislation impacting the industry was passed.
- The **Kentucky** Supreme Court handed down its ruling on the constitutionality of HB246. The provision that designated an NWRA Board seat to the Louisville Metro 109 Board was not challenged and therefore remains in effect.
- The **Missouri** Chapter had a successful session in that every bill that directly impacted the solid waste industry failed.
- The **Ohio** Chapter has been heavily engaged in rule making and worked with EREF on a series of webinars on Electronic Leak Location/Detection.
- Abby Began state level press releases – published 30+ so far this year



Fatality Rate for the Waste Industry

Source: BLS



Emerging Issues...



- Environmental Justice
- Environmental, Social and Governance (ESG) Reporting
- Extended Producer Responsibility (EPR)
- Emissions from Landfills



Other Activities of Note...

- NWRA has engaged the Consumer Product Safety Commission to discuss texting and driving.
- ANSI Audit
 - NWRA completed our 5-year audit of the Z245 Standards with ANSI.
 - The majority of the deficiencies were with record keeping prior to the current administration.
 - The ANSI Executive Standards Councils (EXSC) found serious procedural violations during the process. As a result ANSI EXSC has requested that NWRA and the Z245 committee go through a special audit at NWRA's expense for the next standard to be revised.
 - Z245.2 Compactors and Z245.5 Balers will be the next standards to go through the balloting, public comment, and publication process.
 - NWRA has instituted controls to ensure records retention and accurate committee files.
 - The Operating Procedures for the Z245 committee were re-accredited with changes.

Women's Council... ★



National Waste & Recycling Association
Women's Council
 Established 2002

2021 WOMEN'S COUNCIL SCHOLARSHIP RECIPIENTS

Eight individuals have been awarded scholarships totaling \$40,000 in 2021

 Diana Amador-Ponce Employee Waste Connections Torlano University - Accounting	 Margaret Carter 2021 High School Graduate Republic Services Boring Institute at Oregon University - Accounting	 Jarrin Lawton Employee Operations Management Trainee Waste Management Southern New Hampshire University - Business major	 Javier Magdaleno Employee Perkins Manufacturing Portland University Northwest - Mechanical Engineering
 Tate Moeller Employee Business Development Partner-Processing Solutions ES&S University of Vermont - MBA in Sustainable Innovation	 Lisa Taylor Employee Solid Waste Specialist Waste Management Kansas City Community College - Business Administration	 Daylen Thompson Employee Account Payable Specialist Casella Waste Systems Champion College - Accounting	 Danielle Womble Employee Contract Recycling Coordinator Waste Connections Oregon State University - Sustainability

The NWRA Women's Council established a scholarship program in 2007 to assist qualified individuals in their pursuit of and education that will lead to productive careers in the waste and recycling industry. Sixty-three students have been awarded over \$315,000. All NWRA member company employees and their dependents are eligible to apply.

The Scholarship Fund has been established through the generous contributions of these companies.

Presidents Circle

		
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Platinum

			
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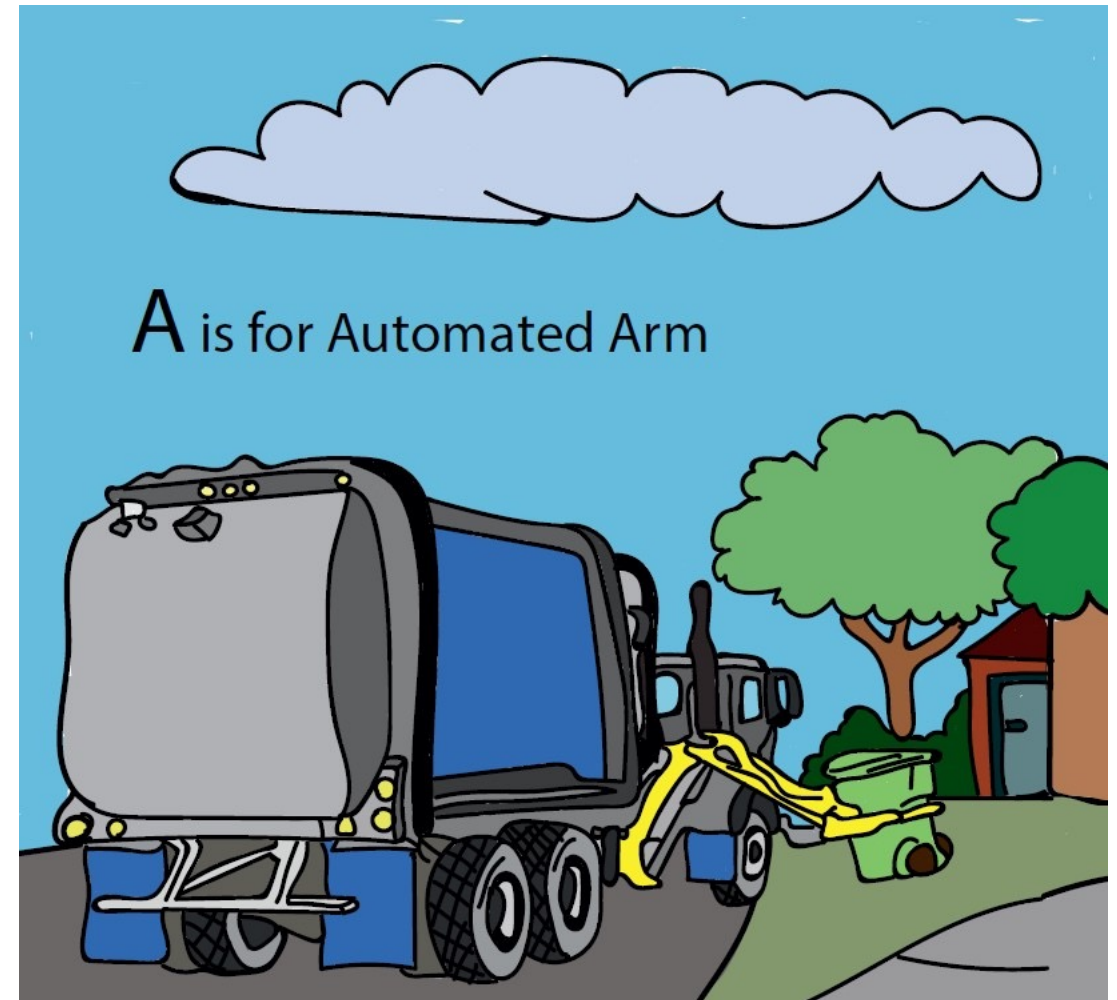
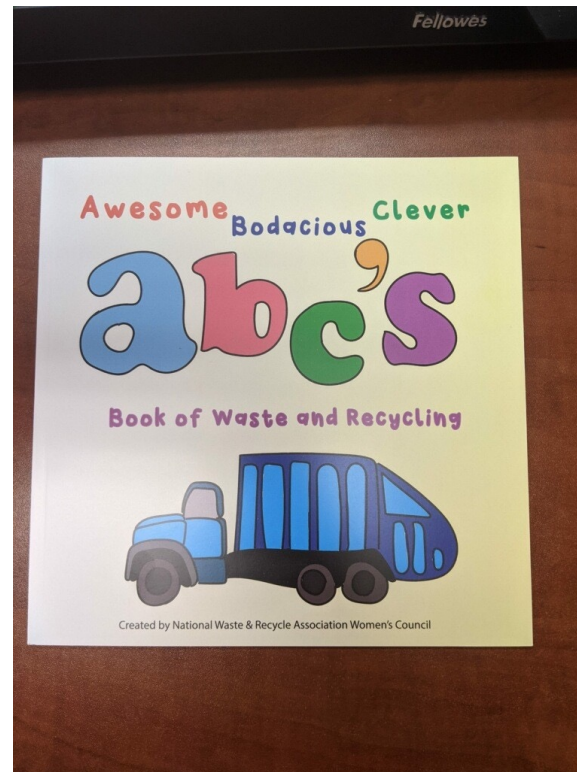
Silver

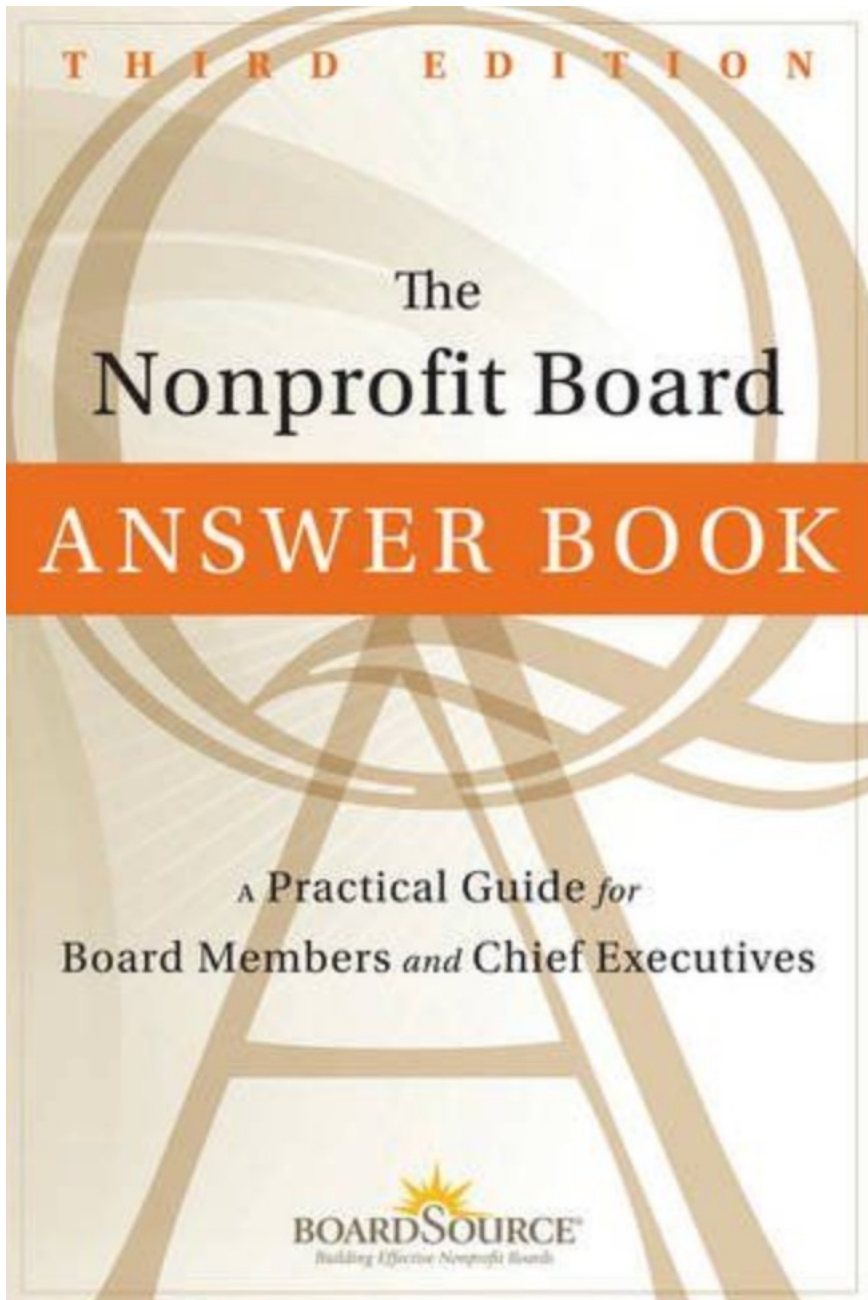
			
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Bronze

			
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- 85 Questions and Answers for Board Members, copy provided...
- Ex. Question #2:
 - What are the legal duties of a Board member?
 - Duty of Care: This refers to board members; responsibility to participate actively in making decisions on behalf of the organization and to exercise their best judgement while doing so.
 - Duty of Loyalty: When acting on behalf of the organization in a decision-making capacity, board members must set aside their own personal and professional interest.
 - Duty of Obedience: Board members bear the legal responsibility of ensuring that the organization remains true to its mission and purpose by its compliance with all applicable federal and state laws.

