



# Membership Prospectus

National Waste & Recycling Association  
Representing the Business of  
Waste & Recycling Since 1962

## Address

1550 Crystal Dr.  
Suite 804  
Arlington, VA  
22202

## Phone

(800) 424-2869  
(202) 244-4700

## Web

[wasterecycling.org](http://wasterecycling.org)

# WHO WE ARE

---

The National Waste & Recycling Association (NWRA) is the premier trade association representing the private sector waste and recycling industry in the United States. Founded in 1962, we are a 501(c)(6) company-level member organization that brings together leaders across every facet of the industry.



Association members conduct business in all 50 states and include companies that manage solid, industrial/hazardous, medical, and construction/demolition debris waste, and represent equipment manufacturers and distributors, and a variety of other professional service providers.

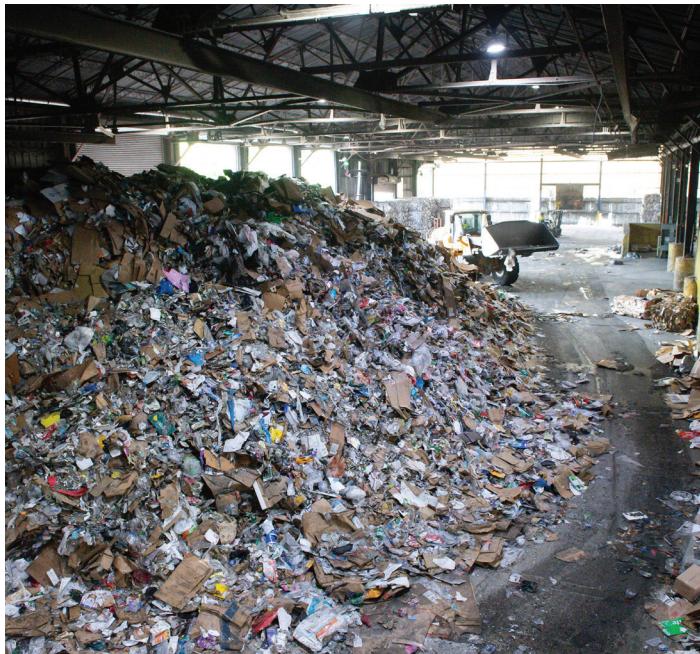
**Our members manage waste streams that touch every corner of the American economy, including:**

- Solid Waste
  - Industrial and Hazardous Waste
  - Medical Waste
  - Construction & Demolition (C&D) Debris
  - Vendors, Suppliers, Equipment & Technology Providers
  - Environmental, Legal, and Financial Service Partners

## Our Mission

To provide effective state and federal advocacy, education, research, and safety expertise to promote the waste and recycling industries, serve as their voice, and create an economically sustainable climate where members grow, prosper, and protect the environment.

# MARKET IMPACT



**NWRA service members represent a commanding share of the private sector waste and recycling marketplace:**

- Solid Waste Services: **Nearly 80%**
- Industrial & Hazardous Waste: **Over 60%**
- Medical Waste: **Over 60%**
- Construction & Demolition: **About 25%**

**NWRA supplier members provide the essential technology and tools that drive the industry forward, including:**

- Truck manufacturers (90% of the market for vocational chassis and bodies)
- Cart and container producers (85-95%)
- Recycling equipment and system manufacturers (90-100%)

# MEMBERSHIP CATEGORIES & BENEFITS



## Services

(Collect, transfer, process, recycling, store and dispose)

## BENEFITS

- Influence critical legislation and regulation (PFAS, EPR, emissions, OSHA and FMCSA)
- Access cost-saving with an opportunity for a dues credit with our endorsed partner programs
- (DOT compliance, tire programs, drug testing, credit card processing, energy audits)
- Safety guidance through NWRA's Focus Program and American National Standards
- Receive dues credit when exhibiting at WasteExpo
- Access to the Manual of Recommended Safety Practices
- Connect with customers and suppliers at national and regional events

## BENEFITS

- Direct access to waste and recycling decision-makers
- Promote and demonstrate products at
- **WasteExpo** and **Waste Leadership Summit** and regional chapter events
- Get 10% booth discount + 10% rebate as a membership credit as an exhibitor/sponsor at WasteExpo
- Collaborate on safety & equipment standards
- Opportunity to participate in the market statistics program
- Engage directly with future regulations that impact your technology
- Join networking events across the country to build brand visibility



## Suppliers

(Manufacturers and technology providers of trucks, containers, software, recycling systems and business services)



# MEMBERSHIP CATEGORIES & BENEFITS



## Healthcare Waste Institute

**(Medical waste collection, processing, treatment, disposal services and suppliers)**

### BENEFITS

- Participate in our **Healthcare Waste Institute**, a specialized forum for regulatory, safety, and operational concerns
- Influence state and federal requirements around healthcare waste handling, processing and disposal
- Stay ahead of compliance through engagement with DOT, EPA, CDC, and OSHA
- Join peers in setting safe handling standards and best practices

### BENEFITS

- Expand your reach in a high-growth, highly regulated sector
- Participate in key committees, chapter meetings, and conferences
- Build industry credibility through affiliate group participation (e.g., Women's Council, Future Industry Leaders Alliance (FILA))
- Visibility through sponsorship, speaking, and exhibitor opportunities at NWRA events
- Support your clients' advocacy needs and regulatory navigation



## Associate Members

**(Legal firms, consultants, accountants, service vendors)**



# STRATEGIC PRIORITIES



## Safety & Standards

- Lead industry safety programs and standards (ANSI Z245)
- Reduce injury and fatality rates through education and accountability



## Advocacy

- Representation across **28 state chapters** with 17 dedicated lobbyists
  - Federal engagement with EPA, DOT, DOE, DOL, and more
- Legislative focus areas: Extended Producer Responsibility (EPR), PFAS, emissions, fees and workforce rules



## Engagement

- National Industry Conference (January)
- Regional chapter events and golf tournaments
- Women's Council, Future Industry Leaders Alliance, Healthcare Waste Institute, Hispanic Waste & Recycling Alliance
  - Committee opportunities: Landfill, Recycling, Safety, Government Affairs
- Gain insights into industry issues through our weekly newsletter and keep up with important issues through member alerts.
- Get access to research on effective industry messages, safety tips, and industry statistics.



## Events & Education

- **WasteExpo:** Premier trade show with member exhibitor discounts and Awards Gala
- **Waste Leadership Summit:** Exclusive networking, education and Awards Gala in alternate years to WasteExpo

# ENDORSED PARTNER PROGRAM



Enhance your bottom line with NWRA's endorsed vendors with an opportunity for a dues credit:

- **CPS** – Credit card processing savings
- **Concorde** – DOT driver compliance and drug testing  
*Most clients achieve a 10 percent discount*
- **APPI Energy** – Data-driven procurement and consulting solutions that reduce and manage energy costs for members
- **A.R.M. Solutions** – specialized, data-driven Accounts Receivable Management and Revenue Recovery solution
- **Gatehouse** – Tire program  
*Could achieve more than a 15 percent reduction in tire costs*
- **LaBella** – Education and certification programs for solid waste professionals

## READY TO JOIN?

NWRA is where policy meets innovation, where safety meets business, and where industry leaders come to connect and grow. Whether you're hauling municipal waste, manufacturing collection vehicles, handling medical materials, or supporting the industry with legal, environmental, or financial services - there is a place for you in NWRA.

Join us to shape the future of the waste and recycling industry.

**Contact us today** to learn more about membership, benefits, and how NWRA can help your company grow and succeed.